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Travel Leaders and Nexion 2017 YOUR WORLD EXCLUSIVE VOYAGES EXCLUSIVE OFFER: FREE PRE-PAID GRATUITIES

(Pre-Paid gratuities are automatically added at the time of booking)

Sail Date	Ship	Days	Cruise Name	Embark	Debark	Nexion Exclusive
June 4, 2017	Riviera	10	GLAMOROUS RIVIERA	ROME	ROME	
June 10, 2017	Regatta	10	GLISTENING GLACIERS	VANCOUVER	SEATTLE	
June 13, 2017	Nautica	12	SCANDINAVIAN GLORY	LONDON	COPENHAGEN	
June 20, 2017	Insignia	16	BUOYS & BAYSIDES	MONTREAL	MIAMI	
June 20, 2017	Regatta	10	FALLS AND FRONTIERS	SEATTLE	SEATTLE	
July 6, 2017	Insignia	20	NORTHEASTERN QUEST	MIAMI	REYKJAVIK	
July 9, 2017	Marina	12	NORDIC LEGENDS	STOCKHOLM	LONDON	
July 16, 2017	Riviera	8	ADRIATIC INTERLUDE	ROME	VENICE	
July 21, 2017	Marina	11	FOLLOW THE MIDNIGHT SUN	LONDON	LONDON	Х
August 10, 2017	Insignia	10	COTTAGES, COVES & COASTS	NEW YORK	NEW YORK	
August 13, 2017	Marina	10	REGAL ROUTES	LONDON	COPENHAGEN	Х
August 13, 2017	Riviera	9	RUSTIC CHARMS	MONTE CARLO	BARCELONA	
August 21, 2017	Regatta	10	GLACIERS & GARDENS	SEATTLE	VANCOUVER	
August 30, 2017	Sirena	12	ADRIATIC EMBRACE	ROME	VENICE	
September 1, 2017	Riviera	7	MEDITERRANEAN HAVENS	ATHENS	BARCELONA	
September 2, 2017	Marina	10	SCANDINAVIAN TREASURES	STOCKHOLM	COPENHAGEN	
September 10, 2017	Regatta	10	ALASKAN GRANDEUR	VANCOUVER	SAN FRANCISCO	
September 11, 2017	Sirena	11	ICONIC COASTLINES	VENICE	BARCELONA	
September 29, 2017	Riviera	9	MEDITERRANEAN MEANDERING	VENICE	ROME	Х
October 8, 2017	Regatta	9	MAYAN TREASURES	MIAMI	MIAMI	
October 8, 2017	Sirena	22	ASTONISHING AMAZON	MIAMI	RIO DE JANEIRO	
October 17, 2017	Riviera	8	COSMOPOLITAN COLLAGE	MONTE CARLO	BARCELONA	
October 20, 2017	Insignia	10	CAPITALS & COASTLINES	MONTREAL	NEW YORK	
October 28, 2017	Marina	10	ADRIATIC RHAPSODY	ATHENS	ROME	
November 6, 2017	Riviera	8	MEDIEVAL MASTERPIECE	VENICE	ROME	Х
November 14, 2017	Insignia	10	PANORAMIC CARIBBEAN	MIAMI	MIAMI	
November 14, 2017	Riviera	18	TRANSATLANTIC TRAVELER	ROME	MIAMI	
November 19, 2017	Regatta	16	SUPREME SOUTH PACIFIC	PAPEETE	AUCKLAND	
November 24, 2017	Insignia	7	HEMINGWAY'S HIDEAWAYS	MIAMI	MIAMI	
December 1, 2017	Insignia	7	TIMELESS CUBA	MIAMI	MIAMI	
December 2, 2017	Riviera	10	ISLAND PARADISE	MIAMI	MIAMI	
December 3, 2017	Marina	14	PATHWAY TO SUNSHINE	BARCELONA	MIAMI	
December 6, 2017	Nautica	15	SOUTH AFRICAN EXPLORER	CAPE TOWN	CAPE TOWN	Х
December 21, 2017	Insignia	13	HOLIDAYS IN THE TROPICS	MIAMI	MIAMI	
			Distinctive Voyages (Voyages Include: Host, Private Cocktail Party and Complimentary Shore Event)			
June 2, 2017	Marina	10	REGAL ROUTES	LONDON	COPENHAGEN	
June 21, 2017	Sirena	16	NORTH ATLANTIC CROSSING	MIAMI	ROME	
July 7, 2017	Regatta	7	AWE OF ALASKA	SEATTLE	SEATTLE	
August 18, 2017	Nautica	10	SCANDINAVIAN TREASURES	STOCKHOLM	COPENHAGEN	
September 8, 2017	Riviera	10	ANCIENT TREASURES	BARCELONA	BARCELONA	
October 30, 2017	Sirena	12	RADIANT RHYTHMS	RIO DE JANEIRO	BUENOS AIRES	
November 1, 2017	Regatta	18	POLYNESIAN LEGENDS	SAN DIEGO	PAPEETE	
November 7, 2017	Marina	14	ANCIENT FOOTSTEPS	ROME	BARCELONA	
December 12, 2017	Riviera	10	MAYAN MYSTIQUE	MIAMI	MIAMI	
December 29, 2017	Marina	18	NEW YEAR RENDEZVOUS	MIAMI	LIMA/MACHU PICCHU	

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Sail Date	Ship	Days	Cruise Name	Embark	Debark	Nexion Exclusive
January 3, 2018	Insignia	10	ISLANDS OF SUNSHINE	MIAMI	BRIDGETOWN	
January 16, 2018	Marina	18	ETERNAL ENCHANTMENT	LIMA/MACHU PICCHU	PAPEETE	
January 20, 2018	Nautica	15	PAGODAS AND SHRINES	SINGAPORE	HONG KONG	
January 23, 2018	Riviera	14	CAPTIVATING CARIBBEAN	MIAMI	MIAMI	
February 4, 2018	Nautica	15	EASTERN ESCAPADE	HONG KONG	BANGKOK	
February 5, 2018	Regatta	24	CORAL SEA CROSSING	AUCKLAND	BALI	
February 13, 2018	Marina	12	PURE POLYNESIA	PAPEETE	PAPEETE	
February 16, 2018	Riviera	10	SEASWEPT BREEZES	MIAMI	MIAMI	
February 19, 2018	Nautica	15	IMPERIAL AWAKENING	BANGKOK	SHANGHAI	
March 15, 2018	Insignia	20	EMPIRES & DYNASTIES	SINGAPORE	BEIJING	
March 19, 2018	Marina	18	PACIFIC STARS	PAPEETE	LOS ANGELES	
March 28, 2018	Riviera	14	ATLANTIC PATHWAYS	MIAMI	BARCELONA	
March 29, 2018	Regatta	24	TROPICAL ARTISTRY	HONOLULU	MIAMI	
April 2, 2018	Sirena	21	AMAZON DISCOVERY	RIO DE JANEIRO	MIAMI	
April 22, 2018	Marina	16	SEASIDE SOJOURN	MIAMI	MONTREAL	
April 23, 2018	Sirena	11	SOUTHERN MEDLEY	MIAMI	MIAMI	
May 3, 2018	Riviera	7	TIMELESS BEAUTIES	BARCELONA	MONTE CARLO	
	Sirena	7	TIMELESS CUBA	MIAMI	MIAMI	
May 4, 2018					VANCOUVER	
May 22, 2018	Regatta	11	THE GREAT NORTHWEST	SAN FRANCISCO		
May 25, 2018	Riviera	12	INSPIRING SHORES	VENICE	BARCELONA	
May 27, 2018	Nautica Riviera	12	WESTERN EUROPE ESCAPADE	ROME	LONDON	
June 6, 2018		10	WESTERN EUROPE WONDERS	BARCELONA	LISBON	Х
June 12, 2018	Marina	10	MEDIEVAL MARVELS	STOCKHOLM	COPENHAGEN	
June 19, 2018	Regatta	10	GLACIAL ADVENTURES	SEATTLE	SEATTLE	
June 23, 2018	Sirena	15	PATHWAY TO IBERIA	MIAMI	LISBON	
June 28, 2018	Nautica	20	MIDNIGHT SUN MEDLEY	DUBLIN	OSLO	
June 29, 2018	Regatta	7	AWE OF ALASKA	SEATTLE	SEATTLE	Х
July 1, 2018	Insignia	14	CARIBBEAN PALETTE	MIAMI	NEW YORK	
July 12, 2018	Riviera	10	CRADLE OF CIVILIZATION	ATHENS	ATHENS	
July 13, 2018	Regatta	10	VISTAS & GLACIERS	SEATTLE	SEATTLE	
July 14, 2018	Marina	14	NORDIC ADVENTURE	AMSTERDAM	AMSTERDAM	
July 18, 2018	Sirena	12	DAZZLING EUROPE	BARCELONA	ROME	Х
July 22, 2018	Riviera	10	MEDITERRANEAN CLASSICS	ATHENS	BARCELONA	
July 25, 2018	Insignia	10	COTTAGES, COVES & COASTS	NEW YORK	NEW YORK	
July 30, 2018	Nautica	20	VIKINGS & ROYALS	LONDON	LONDON	
July 30, 2018	Sirena	10	EUROPEAN MEDLEY	ROME	VENICE	
August 4, 2018	Insignia	10	COTTAGES, COVES & COASTS	NEW YORK	NEW YORK	Х
August 9, 2018	Marina	10	BALTIC BLISS	LONDON	STOCKHOLM	Х
August 9, 2018	Regatta	7	AWE OF ALASKA	SEATTLE	SEATTLE	
August 13, 2018	Riviera	10	ADRIATIC HAVENS	VENICE	ROME	Х
August 19, 2018	Sirena	12	CROSSROADS OF HISTORY	ATHENS	ROME	
August 29, 2018	Marina	7	BALTIC MARVELS	COPENHAGEN	STOCKHOLM	
August 30, 2018	Riviera	7	RENAISSANCE & RETREATS	MONTE CARLO	BARCELONA	
September 6, 2018	Riviera	8	MEDIEVAL COASTLINES	BARCELONA	LISBON	<u></u>
September 13, 2018	Insignia	10	AUTUMN INSPIRATION	NEW YORK	MONTREAL	
September 14, 2018	Nautica	12	BRITISH ISLES MEDLEY	LONDON	LONDON	
September 16, 2018	Sirena	8	POSTCARDS FROM CUBA	MIAMI	MIAMI	
September 26, 2018	Nautica	14	IBERIAN RADIANCE	LONDON	BARCELONA	Х
September 27, 2018	Marina	12	VINEYARDS & CASTLES	AMSTERDAM	LISBON	
September 27, 2018	Regatta	11	SCENIC BEAUTIES	VANCOUVER	SAN FRANCISCO	
October 3, 2018	Insignia	10	FALL SPLENDORS	NEW YORK	MONTREAL	Х

October 9, 2018	Marina	7	IBERIAN QUEST	LISBON	BARCELONA	Х
October 19, 2018	Sirena	7	7 TIMELESS CUBA MIAMI		MIAMI	
October 23, 2018	Insignia	10	10 FALL SPLENDORS NEW YORK		MONTREAL	
October 24, 2018	Riviera	8	8 IONIAN PASSAGE ATHENS		VENICE	
October 26, 2018	Regatta	16	PASSAGE TO PANAMA	MIAMI	LOS ANGELES	Х
October 26, 2018	Marina	7	ANCIENT GLORY	VENICE	ROME	
October 27, 2018	Nautica	10	EUROPEAN ARTISTRY	ROME	VENICE	
November 1, 2018	Riviera	12	CATHEDRALS & COUNTRYSIDES	VENICE	BARCELONA	
November 6, 2018	Nautica	10	ADRIATIC & AEGEAN PEARLS	VENICE	ATHENS	х
November 16, 2018	Marina	12	SPANISH SERENADE	BARCELONA	LISBON	
November 27, 2018	Riviera	12	BALMY BREEZES	MIAMI	MIAMI	
December 10, 2018	Sirena	7	TIMELESS CUBA	MIAMI	MIAMI	Х
December 14, 2018	Marina	20	SOUTH AMERICA CELEBRATIONS	RIO DE JANEIRO	VALPARAISO	
December 17, 2018						
		T	(Voyages Include: Host, Private Cocktail Party and Complimentary Shore Event)			
January 3, 2018	Riviera	10	ISLAND PARADISE	MIAMI	MIAMI	
February 10, 2018	Sirena	18	RAINFORESTS TO RELICS	MIAMI	LIMA/MACHU PICCHU	
March 6, 2018	Nautica	18	FAR EAST REFLECTIONS	SHANGHAI	TOKYO	
March 24, 2018	Nautica	18	HOMAGE TO THE ORIENT	TOKYO	BANGKOK	
May 28, 2018	Insignia	18	STARS OF THE PACIFIC	PAPEETE	LOS ANGELES	
June 6, 2018	Riviera	10	WESTERN EUROPE WONDERS	BARCELONA	LISBON	
June 6, 2018	Sirena	7	TIMELESS CUBA	MIAMI	MIAMI	
July 18, 2018	Nautica	12	AFFLUENCE OF CULTURE	OSLO	LONDON	
August 9, 2018	Sirena	10	GREEK ISLES EXPLORER	VENICE	ATHENS	
August 14, 2018	Insignia	10	COTTAGES, COVES & COASTS	NEW YORK	NEW YORK	
	- 3 -		001171025) 00125 0 0071515			
August 19, 2018	Marina	10	SCANDINAVIAN TREASURES	STOCKHOLM	COPENHAGEN	
August 19, 2018 October 3, 2018	Ĭ	10 7		STOCKHOLM MIAMI	COPENHAGEN MIAMI	
,	Marina		SCANDINAVIAN TREASURES			
October 3, 2018	Marina Sirena	7	SCANDINAVIAN TREASURES TIMELESS CUBA	MIAMI	MIAMI	
October 3, 2018 October 14, 2018	Marina Sirena Riviera	7 10	SCANDINAVIAN TREASURES TIMELESS CUBA GLORIOUS GREECE	MIAMI ATHENS	MIAMI ATHENS	
October 3, 2018 October 14, 2018 October 16, 2018	Marina Sirena Riviera Marina	7 10 10	SCANDINAVIAN TREASURES TIMELESS CUBA GLORIOUS GREECE PATHWAYS OF THE PENINSULA	MIAMI ATHENS BARCELONA	MIAMI ATHENS VENICE	



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Sail Date	Ship	Days	Cruise Name	Embark	Debark	Nexion Exclusive	
January 3, 2019	Marina	18	PACIFIC SERENADA	VALPARAISO	PAPEETE		
January 5, 2019	Nautica	15	SOUTH AFRICAN EXPLORER CAPE TOWN CA		CAPE TOWN	Х	
January 12, 2019	Riviera	14	CARIBBEAN EXPLORER	MIAMI	MIAMI		
January 21, 2019	Marina	10	SPARKLING SOUTH PACIFIC	PAPEETE	PAPEETE		
January 30, 2019	Regatta	16	TASMAN TRAVELER	AUCKLAND	AUCKLAND	Х	
February 5, 2019	Riviera	12	ALLURE OF THE ISLANDS	MIAMI	MIAMI		
February 11, 2019	Sirena	12	RADIANT RHYTHMS	RIO DE JANEIRO	BUENOS AIRES		
February 17, 2019	Riviera	7	CAPTIVATING TREASURES	MIAMI	MIAMI		
February 23, 2019	Sirena	21	AROUND THE CAPE	BUENOS AIRES	LIMA/MACHU PICCHU		
March 1, 2019	Regatta	16	SHIMMERING SOUTH PACIFIC	SYDNEY	PAPEETE		
March 2, 2019	Marina	16	PEARLS & MOAI	PAPEETE	LIMA/MACHU PICCHU		
March 6, 2019	Riviera	10	MAYAN RHYTHMS	MIAMI	MIAMI		
March 7, 2019	Nautica	15	DIVINE DYNASTIES	HONG KONG	SHANGHAI		
March 16, 2019	Riviera	10	SUNNY CHARMS	MIAMI	MIAMI		
March 22, 2019	Nautica	18	OPULENT ORIENT	SHANGHAI	SINGAPORE		
March 31, 2019	Insignia	25	SPIRITUAL SANCTUARIES	TOKYO	SINGAPORE	Х	
April 5, 2019	Riviera	14	SPLENDID JOURNEY MIAMI B		BARCELONA		
April 6, 2019	Sirena	12	RADIANT RHYTHMS	BUENOS AIRES	RIO DE JANEIRO		
April 18, 2019	Sirena	19	SOUTHERN CROSSING	RIO DE JANEIRO	BARCELONA	Х	
June 4, 2019	Insignia	15	VINEYARDS & VISTAS	ROME	LONDON	Х	
Distinctive Voyages (Voyages Include: Host, Private Cocktail Party and Complimentary Shore Event)							
January 3, 2019	Marina	18	PACIFIC SERENADA	VALPARAISO	PAPEETE		
January 20, 2019	Sirena	22	ASTONISHING AMAZON	MIAMI	RIO DE JANEIRO		
February 19, 2019	Nautica	16	S IMPERIAL MAJESTY SINGAPORE HONG		HONG KONG		
February 23, 2019	Sirena	21	1 AROUND THE CAPE BUENOS AIRES LIMA/MACH		LIMA/MACHU PICCHU		
March 4, 2019	Insignia	27	SEAS OF ENLIGHTENMENT	SYDNEY	ТОКУО		



Oceania Cruises Amenity Partnership Program



We are delighted to introduce a new program – the Oceania Cruises Amenity Partnership Program (OCAPP), which will offer you, our valued travel partner, FREE pre-paid gratuities on select 2017 and 2018 published sailings for bookings made as of October 1, 2016. In addition, travel partners will have an earning opportunity via our OCAPP Awards. It will be a turn-key, rewarding program for your agency as well as your clients.

Please read below for details to learn how this program will benefit you.

Why are you launching the Oceania Cruises Amenity Partnership Program? | We recognized that travel partners use the Oceania Cruises group program primarily to access amenities for their clients, to remain competitive and to differentiate themselves. We wanted to continue to provide those benefits yet simplify the way agencies can avail themselves of the amenities. Therefore, OCAPP will replace our "speculative" or promotional group process. We will still have a group program, but it will be for affinity and hosted groups. More details on the affinity group program are noted below.

How will OCAPP work? | OCAPP is an enhancement of the current Oceania Cruises Your World Exclusives (YWE) offered through our preferred consortia/national account partners. A unique set of sailings have been selected and all agencies affiliated with that consortium can offer their clients free pre-paid gratuities on those select sailings. We are enhancing the current YWE from \$200 Shipboard Credit to pre-paid gratuities – a much better value for your esteemed clients.

How do I book? | Just as the current YWE program works today, the pre-paid gratuities will be added automatically to eligible sailings based on your agency profile and consortium affiliation. You do not have to do anything.

Wow – easy enough but how do I know which sailings are YWE and offer PPG? | Our Sales Resource Center can provide that information and your consortia will also have it accessible on their agent intranet site.

What are the effective dates? | OCAPP and the respective YWE enhanced program is available for sailings as of January 1, 2017 for bookings made after October 1, 2016. In other words, for any 2016 cruises, you will continue to make bookings through your established groups and also current YWE program. For any 2017 bookings, you will leverage the new program.

How long are the OCAPP PPG amenities via my consortia's Your World Exclusive program available for? | The FREE PPG amenity is available on your consortia's selected cruises up to sail date. They are also available for all categories, subject to availability.

Will this amenity program be combinable with other Oceania Cruises offers? | We know it is important to offer as much combinability as possible. Therefore, we are pleased to advise that OCAPP is combinable with all public offers as well as Past Guest, Canadian Resident Specials and Single Supplement offers. We will not be able to make it combinable with Amex Cruise Privileges Program, Affinity Groups, consumer event or private sale offers, or special rate offers such as Travelzoo, Holiday Sales (e.g. Memorial Day, Labor Day, etc.).

What are OCAPP Awards? | OCAPP Awards are an additional earning opportunity for each agency in conjunction with the enhanced YWE pre-paid gratuities program.

On their respective YWE voyages, an agency may earn awards based on a minimum number of sold berths (typically 15) on that specific sailing. All bookings made on that sailing (in category C or above) by your agency will automatically be counted towards the award. The award amount varies by cruise. A maximum of four awards may be earned on a single sailing. Again, you earn awards on your respective YWE sailing – not all sailings.



What are the Award Amounts?

CRUISE LENGTH	AWARD	CRUISE LENGTH	AWARD
7-9	1000	20-24	5000
10-12	2000	25-29	6000
13-15	3000	30+	7000
14-19	4000		

Does my agency have to track bookings to earn the OCAPP Awards? No, we will do all that for you, and your Account Executive can update you at any given time as to how many bookings you need on any applicable YWE date to earn your award. We will calculate the award and payment, once earned, automatically.

Will Canadian agencies be paid their award in USD or CAD? | All awards will be paid in USD.

What will happen to my "spec/ promotional" groups? | Keep in mind that this program is for your bookings on cruises from January 2017 onward. For all your bookings for 2016 voyages, keep booking into your spec/promotional groups or your YWE dates. All 2017 or 2018 promotional groups with zero bookings will be cancelled on September 30 and again you will be able to leverage your new enhanced YWE cruises for amenities. We will send you a listing of the groups that will be cancelled in advance. If your 2017 and 2018 "special/promotional" group has bookings, we will reduce the allotment to the sold inventory and all the amenities will be protected for those bookings. If you have questions on your group program, please contact our Sales Resource Center.

What are the benefits of OCAPP versus the current Spec/Promotional Group?

- OCAPP gives a unique selling opportunity and exclusive amenity pre-paid gratuities where as some group dates did not offer such a rich program.
- OCAPP offers pre-paid gratuities across a wide range of sailings combinable with the current public offer.
- You can make bookings in any category with no allotment restrictions.
- There is additional earning opportunity with OCAPP Awards.
- There is reduced administrative work for your agency.

So does that mean Oceania Cruises will no longer offer a group program?

We will continue to offer a group program, but only for qualified hosted or affinity groups. We are eager to work with you on these types of groups. The most common affinity groups are culinary, wine, associations, banks, religious groups, private clubs, educational groups, family group, agency escorted or pied piper groups.

These groups will be organized and negotiated via your Regional Sales & Marketing Director or Business Development Manager.

Please do not hesitate to contact your Regional Sales & Marketing Director, Business Development Manager or Account Executive if you have any questions on this new exciting program.

