2023 DEC 12





DESCRIPTION

MARKETING COMPONENT

| SUN | MON | TUE | WED | THU | FRI | SAT |
|-----|----------------------|-------------|---------------|--------------------|--------------|------------------|
| | | | | | 1 | 2 |
| 3 | 4 | 5 | 6 SOCIAL POST | 7 ESCAPE DROP DATE | 8 | 9 SOCIAL POST |
| | E-EMAIL | | | BANNERS | + BLOGS | |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| | CLIENT CALLS | SOCIAL POST | E-EMAIL | SOCIALPOST | CLIENT CALLS | |
| | BANNERS + BLOGS | | | | | |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| | EMAIL SOCIAL POST | | | | | |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| | | | | | | |
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| | | | | | | |

| ESCAPE DROP DATE | REFLECTS THE APPROXIMATE DATE ON WHICH THE ESCAPE MAGAZINE WILL BE HITTING CONSUMER HOMES. |
|------------------|---|
| e-BOOK | THIS IS THE DIGITAL VERSION OF THE MAGAZINE WHICH IS INTENDED TO BE LINKED TO THE DIFFERENT MARKETING ASSETS THAT ARE PART OF THE DIGITAL TOOLKIT (ACCESSIBLE THROUGH THE BANNER ON MYNEXION). |
| EMAIL | THIS IS AN EMAIL TEMPLATE AVAILABLE TO ALL NEXION ADVISORS TO DOWNLOAD THROUGH THE <i>ESCAPE</i> TOOLKIT MICROSITE (<i>FOR USE WITH NON-NEXION THIRD-PARTY EMAIL TOOLS</i>). ALSO AVAILABLE THROUGH THE <i>ONTARGET</i> EMAIL MARKETING TOOL. |
| E-EMAIL | THE E-ENGAGEMENT EMAIL WILL BE SENT TO CONSUMERS ON THE ADVISORS' BEHALF, WITH THEIR AGENCY'S CALL TO ACTION. |
| SOCIAL POSTS | THESE ARE SOCIAL MEDIA POSTS (IMAGES + CAPTIONS) AVAILABLE FOR ALL NEXION ADVISORS TO DOWNLOAD THROUGH THE <i>ESCAPE</i> TOOLKIT MICROSITE. ALSO AVAILABLE THROUGH THE <i>ONTARGET</i> SOCIAL MEDIA RESOURCE CENTER. |
| BANNERS + BLOGS | THESE BANNERS AND BLOGS ARE AVAILABLE FOR ALL NEXION ADVISORS TO DOWNLOAD THROUGH THE <i>ESCAPE</i> TOOLKIT MICROSITE AND USE ON THEIR CONSUMER-FACING WEBSITES. |
| CLIENT CALLS | WE HIGHLY ENCOURAGE NEXION ADVISORS TO DO CLIENT CALLS TO FOLLOW UP ON THE MAGAZINE'S ARRIVAL |

AND INITIATE THE CONVERSATION WITH THE CUSTOMER ON PLANNING THEIR NEXT GETAWAY.