



California's Senate Bill 478 is a new consumer protection law that requires businesses to include taxes and fees in their advertised prices. To comply with this new law and to simplify the booking experience for guests based in the U.S. and Canada, Norwegian Cruise Line will be incorporating applicable government taxes, fees, and port expenses into our advertised pricing beginning July 1, 2024. Our Free at Sea package will continue to be displayed separately as an optional offering.

This change will alter how we display prices but will not affect the total price our guests pay to enjoy a cruise with us or the portion of the cruise fare that is commissionable for our travel partners.

To support this change, Norwegian Cruise Line will now include the Government taxes, Hawaii Get Taxes (where applicable) fees and port expenses, during the "Price Quote" process along with the Voyage Fare and Non-Commissionable Fares.

This change applies to all North America Agencies trading in US and Canadian dollars.

This change is currently set up in our test environment for your review and testing.

Important to Note for GDS/API partners:

- The initial 'Price Quote' amount has been updated to include the Government tax, and Hawaii Get Tax (where applicable) fees, and port expenses, together with Voyage Fare and Non-Commissionable Fares.
- This amount will be reflected in NCL_CruiseCategoryAvailRS for each individual Category. Each category reflects total price for Single & Double occupancy and cannot be broken down further.
- For pricing breakdown please use NCL_CruisePriceBookingRS where each individual invoice item is displayed separately under applicable PriceCode.

Example:

Cruise fare/ voyage fare
PriceTypeCode="5"/>

Government taxes
PriceTypeCode="18"

Get Tax
PriceTypeCode="106"

<Or>

Grand Total
PriceTypeCode="8"



NCL Flat Files

For the partners who utilize NCL Flat Files, there will be no change to the file as the “TOTAL_AMT” already calculates the Voyage Fare, Non-Commissionable Fare, GTF tax, and GET Tax (where applicable) for both USD and CAD.

NON_COMMISSIONABLE_FARE_AMT	TOTAL_FARE_AMT	TOTAL_FARE_38_AMT	GOVT_TAXES_FEES_AMT	TOTAL_AMT
273	1173.64	n/a	245.57	1419.21
273	1253.72	n/a	249.25	1502.97
273	1133.6	n/a	243.72	1377.32
286	2192.32	n/a	292.45	2484.77
286	2112.24	776.36	288.77	2401.01
286	2072.2	776.36	286.93	2359.13
286	2040.48	776.36	285.47	2325.95
286	2000.44	776.36	283.62	2284.06
286	1480.44	n/a	259.69	1740.13
286	1440.4	n/a	257.84	1698.24
286	2856.36	857.48	323.02	3179.38
286	2152.28	857.48	290.61	2442.89
286	2112.24	857.48	288.77	2401.01
286	2080.52	857.48	287.31	2367.83
286	2040.48	857.48	285.47	2325.95
286	2000.44	857.48	283.62	2284.06

Please contact NCLWebSupport@ncl.com for access to the NCL testing environment or for any follow up queries.



Investment
in You



Investment
in our Brand



Investment in the
Guest Experience

IMPORTANT UPDATE

*Learn about NCL's position on
California's Senate Bill 478*

Dear Valued President's Club Member,

As part of our Partners First philosophy, we wanted to provide you with advanced notice of California's Senate Bill 478. This new consumer protection law requires businesses to include taxes and fees in their advertised prices. To comply with this new law and to simplify the booking experience for guests based in the U.S. and Canada, Norwegian Cruise Line will be incorporating applicable government taxes, fees, and port expenses into our advertised pricing beginning July 1, 2024.

This change will alter how we display prices but will not affect the prices our guests pay to enjoy a cruise with us or the portion of the cruise fare that is commissionable for our travel partners.

Additionally, advertised pricing will not only become more inclusive of the aforementioned taxes, fees, and expenses but will also be displayed in the same way across multiple channels, such as ncl.com, our front-end booking platforms, and third-party API feeds. We are committed to delivering exceptional vacation experiences at every step of the cruise journey, and we hope this change will provide our guests – your clients – with a more satisfying booking experience.

We are working with our connected third-party API and direct API partners and will have a test environment available to partners by or before the week of June 17. Over the coming weeks, we will be providing

further updates and more specific details, including guidance on our Free at Sea offering, to ensure a seamless transition to this new way of displaying our pricing across networks.

Thank you for your continued support and loyalty.

Best regards,



John Chernesky
Senior Vice President, North America Sales
Norwegian Cruise Line



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